

# **GEOGRAPHIES**

#### **GLOBAL VIEW**

# lobally







Australia was #5 internationally, with 129 COMPLETED DEALS

#### **NATIONAL VIEW**



acquired by **OFFSHORE** buyers



Australian acquirers genually focussed on **buying Australian** assets, with only 7 acquisitions made offshore

Australia's proximity & access to growing Asian markets is



# THREE LARGEST DEALS

#### **GLOBALLY**



**HJ Heinz** acquired by offshore buyers



Beam Inc acquired by **Suntory Holdings** 



**Fosters Group** acquired by SAB Miller



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**NATIONALLY** 

Ingham **Enterprises** acquired by TPG Capital Holdings



Warrnambool **Cheese & Butter** acquired by Saputo

# THREE MOST POPULAR SUB SECTORS

# **GLOBALLY & NATIONALLY**



**Packaged Foods** and Meats



**Agricultural** products



**Distillers and Vinters** 

# **PRIVATE EQUITY**



of all deals (global & local) were purchased by **Private Equity buyers** 



Generally focussed on LARGER, more **strategic** assets

# **INCREASING INTEREST** from PE in Agriculture/ Food & Beverage assets



# WHAT'S HOT!

# STRONG successful brands





**Growth potential** opportunities in emerging economies



# YOUR WORTH



Valuation multiples of listed Agriculture/Food & Beverage companies have GROWN over the last 4 years



Transaction multiples are being driven by SIZE. growth potential. strength of brands and position with customers

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