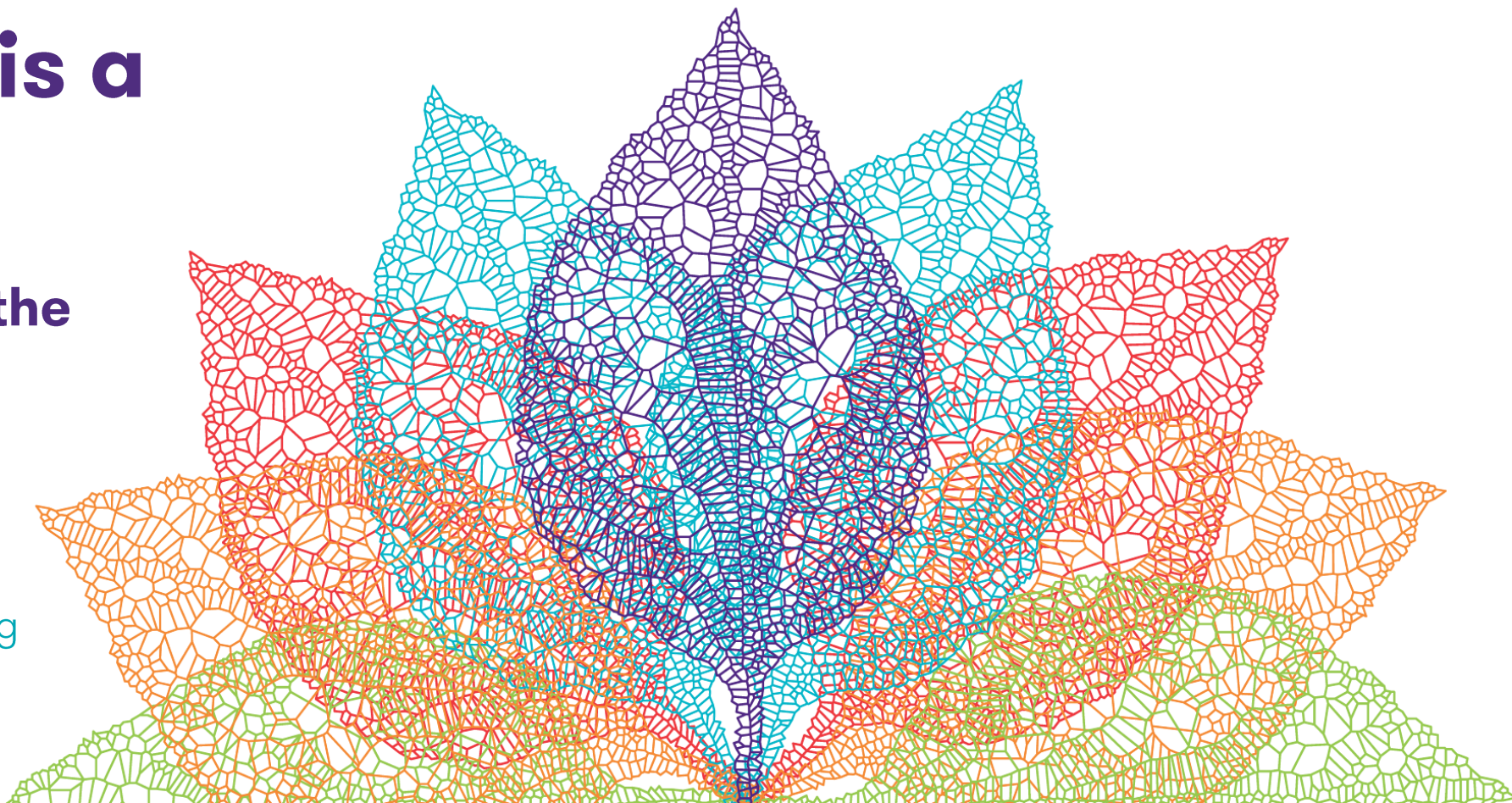


# Fail to Plan is a Plan to Fail

**Emerging issues in the  
world of disputes**

Darryn Hockley  
Partner – Forensic Consulting



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# The headline grabbers!

Herald Sun

**Butcher Mario Ballan takes brothers to court over share of \$34m fortune**

Daily **Mail**  
AUSTRALIA

**It's over! Real Housewives Of Melbourne's Pettifleur Berenger's ex-partner Frank Palazzo attempts to evict the star from his \$7.2 million penthouse during bitter split**

Herald Sun 

**Page 13: Love triangle sours, leaving wealthy Melbourne man in \$50m tussle**

A court heard the trio slept under one roof in one of Melbourne's top suburbs for years: the husband and wife in separate beds in one room, and his long-term mistress in another.

THE AUSTRALIAN   
**BUSINESS REVIEW**

**Mair rolls up sleeves**

The French cuffs are flying in a legal battle between former Rhodes & Beckett CEO **Nelson Mair** and the company's majority owner, German luxury group Van Laack.

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# What are the underlying reasons?

- The world is getting smaller
  - International liaisons
  - International investments
  - International migration
  - International investors
- Taxation changes
  - Complexity
  - Uncertainty ("back flips")
- Society is more complex
  - Marriage law changes
  - Intergenerational businesses
  - Blended families
  - Intergenerational wealth
  - New world businesses ("the techs")
- Other
  - Gambling and other issues

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# What are the key triggers of conflict

- Family Law
  - Internationalisation
  - Taxation
  - Intergenerational wealth
  - New world businesses
- Estate disputes
  - Blended families
  - Internationalisation
  - Intergenerational wealth
  - \$\$\$\$'s
- Shareholder disputes
  - Intergenerational businesses
  - Control v minority interest
  - Blended families
  - Valuation “gap”

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# Practical tips the "PAID" principle

- Planning
- Articulating
- Implementing
- Debriefing





